

Message Text

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51

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CIAE-00 INR-07 NSAE-00 RSC-01

XMB-04 TRSE-00 VOE-00 SCA-01 SS-15 LAB-04 USIA-15

SP-02 /069 W

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R 171030Z DEC 74

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 5437

INFO USDOC WASHDC

AMEMBASSY BELGRADE

AMEMBASSY BUCHAREST

AMEMBASSY BUDAPEST

AMEMBASSY EC BRUSSELS

AMCONSUL LENINGRAD

AMEMBASSY OECD PAIRS

AMEMBASSY PRAGUE

AMEMBASSY SOFIA

AMEMBASSY VIENNA

AMEMBASSY WARSAW

UNCLAS MOSCOW 18647

E.O. 11652: N/A

TAGS: OTRA OCON EEWT XG

SUBJECT: EASTERN EUROPEAN ECONOMIC/COMMERICAL OFFICERS CONFERENCE

USDOC FOR BEWT; VIENNA FOR EWTC

REF: STATE 257487

1. AS RECOMMENDED PARA 2 REFTL, EMBASSY REPRESENTATIVES AT CONFERENCE WILL BE ECON/COMM COUNSELOR MELENCAMP, COMMERICAL OFFICE DIRECTOR NILES AND COMMERCIAL OFFICE DEPUTY DIRECTOR BLOW. IT IS PLANNED ALSO THAT LENINGRAD DEPUTY PRINCIPAL OFFICER MATTHEWS WILL TAKE PART.

2. EMBASSY CONCURS IN AGENDA ITEMS ALREADY ADVANCED

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BY OTHER POSTS AND SUGGESTS THAT FOLLOWING TOPICS

PARTICULARLY MERIT INCLUSION:

A) FY 1976 AND 1977 TRADE PROMOTION PROGRAMS FOR
USSR AND EASTERN EUROPE, INCLUDING

1) BASIC CONCEPTS;

2) RELATIONSHIP BETWEEN VARIOUS TRADE PROMOTION
TOOLS, I.E., EXHIBITS, TECHNICAL SEMINARS, JEEPS AND
TRADE MISSIONS;

B) U.S. EXPORT LICENSING POLICY;

C) U.S. CREDIT POLICIES, INCLUDING COMPETITIVENESS
OF EX-IM FINANCING;

D) FUNCTIONS OF EAST-WEST TRADE CENTER;

E) MARKET RESERACH, INCLUDING DIVISION OF RESPONSIBILITIES
AMONG POSTS, EWTC AND BEWT;

F) POSSIBILITIES FOR DEVELOPING LONG-TERM COMMERCIAL
PLAN TO COINCIDE WITH INDIVIDUAL SOVIET AND EAST EUROPEAN
1976-80 FIVE-YEAR PLANS;

G) COMMERICAL VISA PROCEDURES.

STOESSEL

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NNN

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Disposition Event:
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TAGS: OTRA, OCON, EEWT, XG
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